

QUEEN'S OWN CORNER

Volume 1, Number 1

Editor: Jennie Moore

June 1999

HELLO. . . and WELCOME to the inaugural edition of our newsletter! My name is Jennie Moore. . . I'm the Sales Coordinator of Queen Cutlery Products. . . and I'd like to share with you a little bit of "what's goin' on" here in Titusville. If your summer travels should take you anywhere near here, we'd love to have you stop by for a visit. In fact, come on in and we'll buy you a cup of coffee. . . or a cold drink.

Let me start-off by telling you a little bit about myself. I've been with Queen Cutlery for a bit over 11 years. I started-off in the factory and got valuable hands-on experience making knives, before moving on to Production Control, where I learned about how it "all comes together" . . . various patterns, tooling, blade types and handle materials. I also did some Purchasing and got the added perspective of a Cost Accountant. . . the "nuts and bolts" of knifemaking!

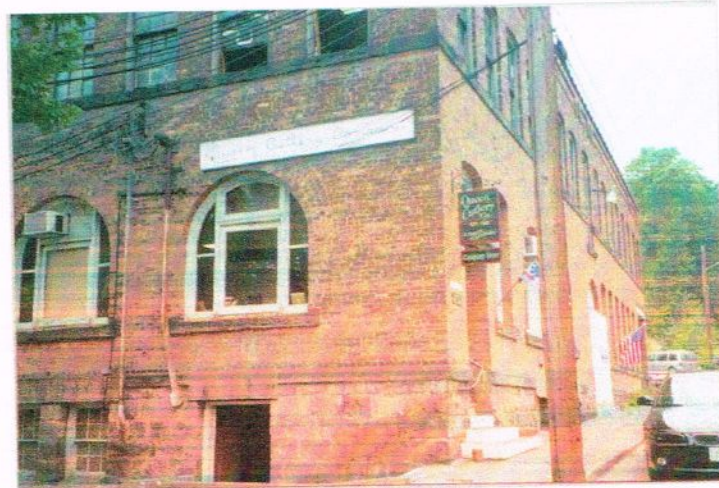
Did you know there is a minimum of 110 steps in making a single-blade pocketknife? Here at Queen we do things the "old-fashion way". . . handcrafting with attention-to-detail and focusing constantly on **QUALITY**. We don't make the



most knives. . . just the BEST! We take great pride in our work. . . and our experienced cutlers make the difference. Nobody makes a better, traditional pocketknife!

Well, enough about me. . . here's a few things to interest fellow knife enthusiasts:

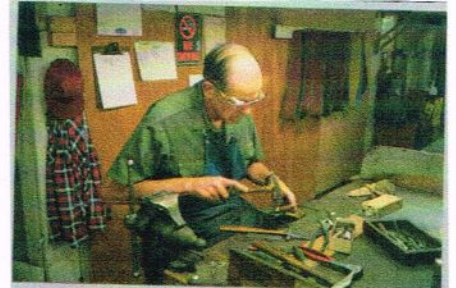
Here's a snapshot of our plant on Chestnut Street. . . also home of our Factory Outlet Store. Let us know you're coming and we'll roll out the welcome mat.



Well, I've taken enough of your time for now. I look forward to speaking with you over the phone and, better yet, meeting you either in Titusville or at various knife shows. And don't forget, we value your opinions and comments. Let us know what you think and what you'd like to see us make. After all, we share a common interest.

My mission is to assist any and all Queen, Schatt & Morgan and Robeson collectors to the best of my ability.

Jennie Moore





◀ FIRST SUMMER SHOW ▶

Queen Cutlery Collectors, Inc., under the able direction of Mike Sullivan (Club President), is sponsoring its first biannual knife show in Titusville, PA July 16-17, 1999.

The show will be held at the C.A.C. Hall in Titusville; call for directions as well as a list of hotel accommodations in the area. Set-up on Friday will be between 9:00 A.M. and 12:00 Noon. . . doors open to the public Noon until 8:00 P.M. Show hours Saturday are 9:00 A.M. to 5:00 P.M. A good time is guaranteed!

It is our intention to run this Show in odd years so as not to conflict with CASE collectors, who run theirs in even years. Our show is open to all knife collectors. Table rates are an affordable \$50.00 per 8' table; a 10% discount applies to additional tables.

Questions can be addressed to Mike Sullivan (724-733-5433), Howard Drake (814-827-6923) or Jennie Moore (814-827-3220). Come join us and your fellow Queen, Schatt & Morgan and Robeson collectors.

ATTENTION: KNIFE CLUBS

“If Queen builds it. . . they will sell!”
Let Queen build your next club knife
or collectible. . . small minimums
and exquisite quality.

Highest Standard of Quality

Professionally Crafted ☆ ☆ ☆

SCHATT & MORGAN “SELECT”

File & Wire Tested™ Edition #3
#042229 English Jack

“Queen’s Own” is proud to introduce Edition #3 of our File & Wire Tested™ pocketknife series, an exclusive trademark of Schatt & Morgan. This 2-blade “select” English Jack is the third offering in a series of five “old school” classic pocketknives. Edition #1 Folding Hunter, was offered until February 1999 and is sold out. Edition #2, 5” Swing Guard Lock, is still available in limited supply for the balance of this year. Hurry up and order yours before it’s too late

Each File & Wire “Select” issue embodies the total elegance of Schatt & Morgan styling you have grown to appreciate. . . with the added feature of **ATS-34** blade steel. Order yours today!

Retail - \$105.24

Members Only - \$73.67

- ATS-34 Stainless Steel
- Jigged Burnt Red Bone
- Nickel Silver Bolsters
- Hand Crafted/Made in U.S.A.

As a member of our “Queen’s Own” club, you are the first to see this beautiful knife. Please don’t hesitate getting your order in as these are

limited edition collectibles available on a “first come” basis.

\$ SPECIAL OFFER \$

We would sincerely like all of you to have the opportunity to own a complete set of this year’s Schatt & Morgan-Series IX. They are beautiful reproductions handled in antique two-tone green jigged bone. . .including Half Whittlers in pearl and burnt stag.

Schatt & Morgans are limited in production . . . and a great investment for collectors. Even with the “Queen’s Own” member discount of 30%, it can be a challenge of sorts to pay for a series all at once. We thought you might appreciate a layaway plan spread out over six months. You would receive an initial shipment of two knives to get you started. . . followed two months later with another pair of knives; the remaining three Schatt & Morgan patterns would be sent two months thereafter. You would make a monthly payment of \$100. . . with the final “balance due” to coincide with the last shipment.

We hope this payment option is of help to you. . . “Queen’s Own” and QCCI members alike.

SCHATT & MORGAN

Queen's Own™ Knife Club



This letter is to respond to inquiries and to present the relationship between the "Queen's Own™" Knife Club and the "Queen Cutlery™ Collectors, Inc." Collector's Club.

"Queen's Own™" was formed as a knife club by Queen Cutlery to encourage, support and communicate with our customers in all geographic areas – especially in those geographic areas where no factory dealer is conveniently available. Also, the club's purpose is to offer products that may be otherwise unavailable.

"Queen Cutlery™ Collectors, Inc." was formed to provide a means for the more serious and/or "soon-to-be" serious historical Queen collectors to exhibit, expose, present and add to their historical collections of Schatt & Morgan, Robeson and Queen products.

Queen's Own™ is owned and operated by Queen Cutlery Company and primarily focuses on newer user knives and collectibles. Queen Cutlery™ Collectors, Inc. is organized independent of Queen Cutlery Company and is aimed more towards the advanced "long-time" collector of both old and new collectibles. These two clubs will provide our involved Queen collector with a complete line of opportunities from new production models to rare older collectibles. We believe the activities of the clubs will excite our loyal Queen supporters and encourage the using and collecting of Queen knives.

And there's more. Each member of Queen Cutlery™ Collectors, Inc. in good standing is entitled to apply for membership in Queen's Own™ at no additional application cost. Although, the reverse is not true, Queen's Own™ encourages the neophyte collector to join Queen Cutlery™ Collectors, Inc. as the natural evolutionary step towards fully experiencing the historical significance of Queen Cutlery Company's heritage and collectibles.

Currently, both clubs exist within separate legal environments and are friendly and supportive of each other's goals. The clubs work for the advancement of Queen users and collectors around the world.

We look forward to the continued success of both organizations in their support of you...the Queen Collector.

John Wyllie, President
Queen Cutlery Company
507 Chestnut St.
Titusville, PA 14737

Mike Sullivan, President
Queen Cutlery Collectors, Inc.
P.O. Box 109
Titusville, PA 16354

"Queen's Own™" Schatt & Morgan "Select" File & Wire Tested II™

Edition #2
Pattern # 04111L
Swing Guard Lock



Retail - \$109.90
Members Only - \$76.93

Features

- ATS 34 Stainless Steel Blade
- Genuine Jigged Burnt Red Bone Handles
- Nickel Silver Bolsters
- Mirror Polished Blade and Bolsters
- 4-1/2" Closed, 8-1/4" Overall
- Award Winning Quality
- Available for 1 Year Only
- Hand Crafted and Made in U.S.A.

Following the introduction of our first **File & Wire Tested™** pocketknife in 1998 (an exclusive trademark of Schatt & Morgan), and our most successful Schatt & Morgan innovation to date, we are poised to bring our customers **File & Wire Tested™ II**, a truly "Select" 5" Swing Guard master piece.

File & Wire Tested™ II is the second in a series of five "old school" classic pocket knives to be issued about three months apart starting in February 1999. Each issue will embody the totally elegant Schatt & Morgan styling you have

grown to appreciate with all Schatt & Morgan issues. But we have added something that would make great grandpa smile – ATS 34 Stainless Steel blade material.

Now you can have yesterday's tradition with one of today's most advanced innovations. Don't miss this opportunity because they are a limited edition and WILL sell out.

Please order now so you're not disappointed later.

File & Wire Tested Edition #1

Features:

- QS14 Blade Steel
- Jigged Burnt Red Bone
- Nickel Silver Bolsters
- Mirror Polish
- 5-1/4" closed

#041883
Folding Hunter

Retail - \$91.76
Members Only - \$64.24

“Queen’s Own™”

Schatt & Morgan “Select”

File & Wire Tested III™

Edition #3

Pattern # 042229

English Jack

Retail - \$105.24

Members Only - \$73.67



Features

- ATS 34 Stainless Steel Blades
- Jigged Burnt Red Bone Handles
- Nickel Silver Bolsters
- Mirror Polished Blades / Bolsters
- 4-1/2" Closed, 8-1/4" Overall
- Award Winning Quality
- Available for 1 Year Only
- Hand Crafted and Made in U.S.A.

“Queen’s Own™” is proud to introduce Edition #3 of our **File & Wire Tested™** pocketknife series (an exclusive trademark of Schatt & Morgan). **File & Wire Tested™ III**, a 2 blade “Select” English Jack is the third offering in a series of five “old school” classic pocketknives to be issued about three months apart. Edition #1, Folding Hunter, was offered until February 1999 and is sold out. Edition #2, 5” Swing Guard is still available in limited supply – so order yours today before it’s too late.

Each File & Wire “Select” issue embodies the total elegance of Schatt & Morgan styling you have grown to appreciate with the added feature of ATS 34 blade steel. The very best in hand craftsmanship and increasing market value.

Order your File & Wire today. These knives are a limited edition and WILL sell out. Now you can have yesterday’s tradition with one of today’s most advanced innovations.

“Queen’s Own™”

Schatt & Morgan *“Select”*

File & Wire Tested IV™

Edition #4

Pattern # 042101

Sway Belly Trapper

Retail - \$106.00

Members Only - \$74.20



Features

- ATS 34 Stainless Steel Blades
- Jigged Burnt Red Bone Handles
- Nickel Silver Bolsters
- Mirror Polished Blades / Bolsters
- 4-1/8" Closed, 7-1/4" Overall
- Award Winning Quality
- Available for 1 Year Only
- Hand Crafted and Made in U.S.A.

“Queen’s Own™” is proud to introduce Edition #4 of our **File & Wire Tested™** pocketknife series (an exclusive trademark of Schatt & Morgan). **File & Wire Tested™ IV**, a 2 blade *“Select”* Sway Belly Trapper is the fourth offering in a series of five “old school” classic pocketknives to be issued about three months apart. Edition #1, Folding Hunter, was offered until August 1999 and sold out. Edition #2, Swing Guard is still available in limited supply. Edition #3, English Jack will be available through June of 2000.

Each File & Wire *“Select”* issue embodies the total elegance of Schatt & Morgan styling you have grown to appreciate with the added feature of ATS 34 blade steel. The very best in hand craftsmanship and increasing market value.

Order your File & Wire today. These knives are a limited edition and WILL sell out. Now you can have yesterday’s tradition with one of today’s most advanced innovations.

“Queen’s Own™”

Schatt & Morgan Collectibles – Series IX



Retail Price
\$676⁶⁴
Members Only
\$473⁶⁴

Queen’s Own™ members now have a special opportunity to purchase the Premier Collector Series available anywhere – Schatt & Morgan Series IX. This series is a limited edition every year and will sell out soon – order yours today.

- 5 Patterns handled in jigged Sheffield swayed worm groove antique green bone
- 1 Pearl • 1 Burnt stag • ATS 34 blade steel • Superior craftsmanship

★★★★★ **QUALITY**

“Queen’s Own™”

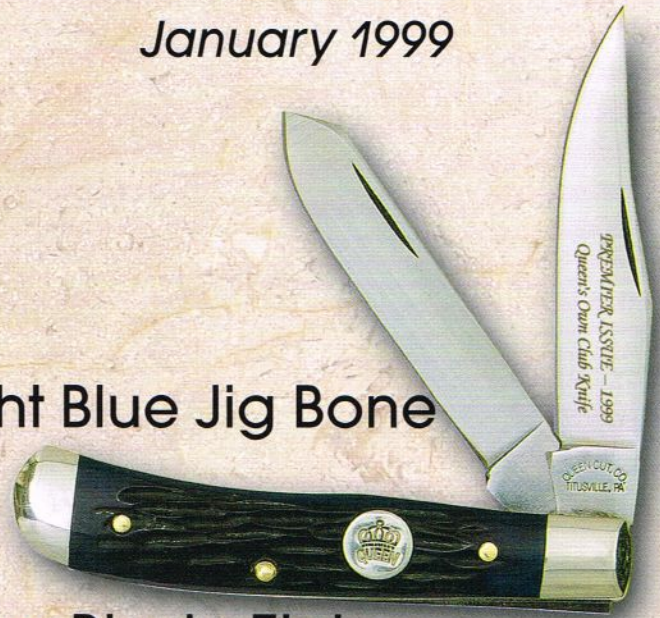
Premier Issue Collector Club Knife

Pattern #51 - Small Trapper
Edition I
Model I

Issue Date -
January 1999

Features

- ATS 34 Blade Steel
- Genuine Dyed Midnight Blue Jig Bone
- Patterned Brass Liners
- Nickel Silver Shield
- Special *Queen’s Own™* Blade Etch
- Superlative Quality
- Exclusive to *Queen’s Own™* Members Only



You have chosen the best of all possible times to become a “*Queen’s Own™*” member. For a limited time only (while limited supplies last) we are offering our first ever collector club knife – a \$79.95 value to members for **only \$29.95** (one per member).

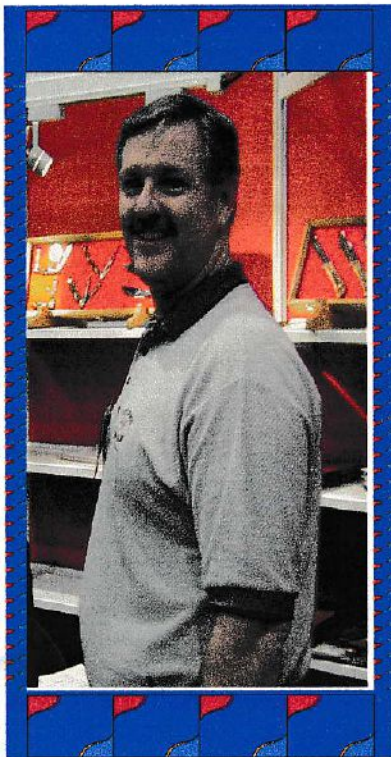
We expect supplies to be extremely limited which we believe will enhance this already fabulous offer.

This is an investment you’ll be glad you made.

QUEEN'S OWN FACTORY NEWS

MARCH 2002

Hello from Queen Cutlery Company!!



Allow me to introduce myself. My name is Robert J. Breton, President of Queen Cutlery Company and Executive Vice President of Ontario Knife Company. The knife making industry has been a major part of my life over the past 27 years starting out on the hafting line at Ontario Knife in 1975. Through the years I have been involved with every aspect of knife manufacturing and I'm especially excited to be writing to you today about Queen Cutlery Company.

2002 is a special year for Queen for several reasons. First of all we have redesigned our whole product line this year. In addition 2002 is the 100th anniversary for Schatt & Morgan and the 80th anniversary for Queen Cutlery. Our sales are steadily increasing and we will be advertising our products throughout the balance of the year. We expect 2002 to be a record year.

If you haven't done so already and are interested in purchasing our anniversary edition of the Schatt & Morgan line, I would suggest that you place your order soon. There will be a total of 1000 sets made and the orders are coming in fast. Also, with your order of a complete set you get a beautiful display case at no charge.

Queen Cutlery has a very talented and knowledgeable work force manufacturing our products so take a look at our new catalog and feel free to call if you have any questions or to place an order.

Thank you.

LOOK FOR THESE UPCOMING EVENTS & SPECIAL PRODUCTION KNIVES

- *DR. DAVID KRAUSS - RELEASES HIS BOOK "HISTORY OF SCHATT & MORGAN AND QUEEN CUTLERY"**
- *QUEEN LIMITED EDITION 80TH ANNIVERSARY KNIFE**
- *YEAR 2001 PRESIDENT'S KNIFE**

QUEEN CUTLERY IN THE NEWS

KNIFE WORLD - THIS ISSUE

KNIVES ILLUSTRATED

BLADE MAGAZINE